

# *V*ISIBLE LIGHT, INC.

Manufacturers' Representatives – Maine, New Hampshire and Vermont

24 Stickney Terrace • Suite 6, Hampton, New Hampshire 03842

TEL: 603-926-6049 FAX: 603-926-6708

[www.visible-light.net](http://www.visible-light.net)

## **LIGHTING MANUFACTURERS**



- **LITHONIA LIGHTING**
  - COMMERCIAL & INDUSTRIAL FLUORESCENT
  - FLUORESCENT HIGH BAY
  - INDOOR H.I.D.
  - EMERGENCY & EXITS
  - DOWNLIGHTING & TRACK
  - OUTDOOR
  - DECORATIVE & RESIDENTIAL
- **GOTHAM** – Specification Grade Downlighting
- **PEERLESS** – Architectural Linear / Aluminum / Steel
- **ANTIQUA STREET LAMPS / EUROTIQUE** – Period Style / Euro
- **HYDREL** - In Grade / Landscape / Step / Underwater
- **SPECLIGHT** – Custom Industrial Lighting Products
- **MARK LIGHTING** – Fluorescent Architectural & Institutional
- **RE-LOC** – Modular Wiring Solutions
- **METAL OPTICS** – Energy Efficient Industrial, Retro-Fit
- **TERSEN LIGHTING** – Contemporary Outdoor Site Lighting, LED

- **A • LIGHT** – Low Profile Linear Fluorescent
- **ADVENT LIGHTING** – Decorative Sconces / Bowls
- **AL+D** – Decorative Pendants and Sconces
- **ALDABRA** – LED Lighting Systems
- **ALTMAN STAGE LIGHTING** – Theatrical, Architectural, TV and Film
- **ALUMILITE** – Architectural Outdoor
- **ATLANTIC LIGHTING** - Downlighting / Custom Recessed
- **BARBICAN** – Custom Decorative Lighting
- **BASELITE** – RLM Shade Fixtures / Indoor & Outdoor
- **BROWNLEE LIGHTING** - Residential / Energy Efficient
- **CAMMAN INDUSTRIES** – Worship/Architectural Pendants / Sconces
- **CD LIGHTING** – Clean Rooms / Prisons / Hospitals
- **COLOR KINETICS / PHILIPS** – Digital LED / Color Technology
- **CELESTIAL LIGHTING** – Linear low voltage / Display / Cove
- **CRAFT METAL** – Custom Church Lighting
- **CUSTOM METALCRAFT** – Custom Pendants & Sconces
- **DECO LIGHTING** – Architectural Linear & Pendant / Induction
- **DESIGNPLAN LIGHTING** – Cast Euro Building Mounted
- **DIVERSIFIED** – Contemporary Outdoor Lighting
- **EELP** – Emergency Lighting Products
- **ELCAST LIGHTING** – Die cast / Outdoor / Decorative
- **ELITE LIGHTING** – Residential and Architectural Downlighting
- **ELECTRIX ILLUMINATION** – Cove Lighting Specialists
- **FORUM, INC.** - Indirect Asymmetric / Linear Architectural
- **GALLIUM** – LED Downlighting Systems
- **HAPCO** – Aluminum Light Poles
- **HEALTHCARE LIGHTING, INC.** –Hospital / Nursing Home Lighting
- **ICON** – Architectural Fluorescent / Linear Pendant / Recessed
- **IMPACT** – Contemporary Pendant / Sconce / Ceiling
- **INTENSE** – Architectural Downlighting, Track, and Stainless Outdoor
- **INVERTER SYSTEMS INC** - Emergency Power Inverter Systems
- **IVALO LIGHTING** –Unique Sculptural Indirect - Direct T5HO
- **ISOLITE** – Self-luminous EXIT & Safety / Emergency
- **K.W. POLES** – Steel Light Poles
- **KURTZON** -Confinement/High Abuse / Clean Room / Medical
- **LIGHTING SCIENCE GROUP** - LED Lamp and Luminaire Solutions
- **LITELAB** – Museum Grade Track / Power grid
- **LUCIFER** – Low Voltage Downlighting & Track / Fiber Optic
- **LUMIFICIENT TECHNOLOGIES** – LED Lighting Solutions
- **LUMINIS** – Die Cast Euro-style Architectural Outdoor
- **MERCURY LIGHTING**– Specialty Industrial Fluorescent Products
- **MODULAR INTERNATIONAL** – Recessed Multiples and Outdoor
- **NORAL** – Outdoor Euro-style, Post Top & Sconce
- **ORACLE LIGHTING** – LED Downlighting
- **PAL** – Architectural Linear Fluorescent / extruded shapes

- **PHOENIX PRODUCTS** – Dock Lights / Hazardous / Euro Outdoor
- **PMC LIGHTING** – Architectural Linear Fluorescent; Downlighting
- **RAMBUSCH** – Worship / High Ceilings / Indirect / Downlights
- **RENAISSANCE LIGHTING** – LED Downlighting
- **ROBERTS STEP-LITE** – Linear Low Voltage / Cove
- **SCOTT ARCHITECTURAL LIGHTING** –Bowls / Sconces
- **SIGNTEX LIGHTING** - Concealed Emergency Lighting / Signage / Inverters
- **SCHREDER** – Contemporary Outdoor Lighting
- **SCIENTIFIC LIGHTING PRODUCTS** – Lenses / Louvers
- **SEDAP NA** – Formed Plaster & Wood Architectural Lighting
- **SISTEMALUX / IGUZZINI** – Euro Style Indoor/Outdoor Luminaires
- **SPI LIGHTING** – Performance Architectural Lighting
- **STERNBERG** – Cast Vintage Outdoor / Period Style Poles
- **TECH LIGHTING** – 2k Degrees, T-Trak, Wilmette, Tiella – Heads, Pendants
- **VISUAL LIGHTING TECHNOLOGIES** – Fiber Optic Lighting
- **WINONA** – Decorative Bowls, Sconces; Windirect (Asymmetric), WinonaLED, Winscape (Landscape), and Custom Solutions

## **DIMMING - SENSING - CONTROLS**

- **ACUITY BRANDS CONTROLS**
  - **LIGHTING CONTROL & DESIGN** – 100% Digital Lighting Control Systems
  - **SENSORSWITCH** – Occupancy Sensors and Lighting Controls
  - **nLIGHT** – Network Based Distributed Architectural Controls
  - **SYNERGY** – Commercial Dimming, Simply5 Embedded Controls
- **COLORTRAN** – Theatrical Dimming
- **LEVITON** – Occupancy Sensors / Commercial & Residential Dimming
- **NINE 24, INC** - U/L 924 Compliant Emergency Transfer Devices
- **LEHIGH** – Architectural Dimming Systems

## **AGENCY PERSONNEL**

### **SALES AND APPLICATION SUPPORT • LIGHTING ASSISTANCE**

#### **LEED PROJECTS and ENERGY SAVING**

#### **|| AutoCAD / Visual / Lightscape Image ||**

- Philip Infurna, LC, IESNA – Principal  
Ext. 13 Cell 603-498-2666 [pinfurna.visible@lighting.net](mailto:pinfurna.visible@lighting.net)
- Steve Taylor, LC, IESNA – Principal  
Ext. 11 Cell 603-498-3111 [staylor.visible@lighting.net](mailto:staylor.visible@lighting.net)
- Scott Kimball, LC – Outside Sales, Northern NH & VT  
Cell 603-918-6496 [skimball.visible@lighting.net](mailto:skimball.visible@lighting.net)
- Steve Barlock, LC, IESNA – Partner  
Ext. 20 Cell 603-498-7616 [sbarlock.visible@lighting.net](mailto:sbarlock.visible@lighting.net)

#### **QUOTATIONS & PRODUCT INFORMATION**

- Ken Kachinski, LC, Mgr. Ext. 16 [kkachinski.visible@lighting.net](mailto:kkachinski.visible@lighting.net)
- Stacy Melanson Ext. 22 [smelanson.visible@lighting.net](mailto:smelanson.visible@lighting.net)
- Beth-Ann White Ext. 21 [bwhite.visible@lighting.net](mailto:bwhite.visible@lighting.net)

#### **CUSTOMER SERVICE & PROJECT MANAGEMENT**

- Margo Denison, Mgr. Ext. 10 [mdenison.visible@lighting.net](mailto:mdenison.visible@lighting.net)
- Kelly Tobin, Ext. 17 [ktobin.visible@lighting.net](mailto:ktobin.visible@lighting.net)
- Sue Riley, Ext. 15 [sriley.visible@lighting.net](mailto:sriley.visible@lighting.net)

#### **ADMINISTRATIVE SUPPORT**

- Linda Infurna, Ext. 12 [linfurna.visible@lighting.net](mailto:linfurna.visible@lighting.net)